

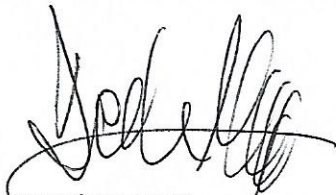
15 January 2020

Anu has been my coach since November 2018 and since then the following has happened to me:

- I have achieved record sales of over £1m turnover
- I have returned a net profit of 20%
- I have recruited a Manager to take the day to day workload off me to help me grow the business
- I have also recruited an office manager and two further additional members of staff as a result of our growth plans
- I have increased my confidence and managerial abilities investing time in myself for the first time for many years
- I have developed a strong sense of identity and purpose in our office with our team and this has led to:
 - The establishment of strong core values
 - The team to become determined to be the best at what we do

To say that this has all happened by accident would be a gross misrepresentation of the facts. Anu assists me in many ways to get the best out of me and or team and without her determination, tenacity and enthusiasm we would not be as successful as we are. Although Anu would argue (and I have to agree) that we could be doing even better than what we currently are! But then we are still on our journey of success

I'd have no hesitation in recommending Anu as business coach to anyone.



Derek Mynott
Managing Director
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